Under section 501(c), 527, or 4947(x)(1) of the internal Revenue Code (except black lung benefit triats or private foundations) 2002 A For the 2002 calendar year, or tax year beginning 7/01 ,2002, and ending 6/30 2/03 B Cocket arguides Ensure and the second biology of the internal Revenue Code (except black lung benefit triats or private black bla		\$ Form	990 Return of Organization Exempt from Income Tax		OMB No. 1545-0047
Description * The organization may have to use a copy of this return to satisfy state reporting requirements. Interaction A For the 2002 calendar year, or tax year braginning 7/01 , 2002, and ending 6/30 . 2003 B Chock agnitude Image and the state chroning For the 2002 calendar year, or tax year braginning 7/01 , 2003 D Englayed Mathitsation Indexity Mater and the states chroning Image and the states chroning Image and the states chroning D Englayed Mathitsation Indexity 95-350022.92 Englayed Mathitsation Indexity A for the 2002 calendar year, or tax year braginning TV Title SO F AMANON CONC. F Amathits Indexity Image and the states chroning A for the state of the state internation or states chroning Image and the states chroning Image and the states chroning Image and the states chroning A for the state of the state internation or states chroning Image and the states chroning A for the state internation or states chroning Image and the states chroning Image and the states chroning Image and the states chroning Chroning and the states chroning Image and the states chroning Image and the states chronin		i onn	Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code		2002
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G Web site: ► N/A H (b) if Yee, "eter most of dilitate. ► J Organization type (check only org			charitable trusts must attach a completed Schedule A	or affiliate	es? Yes X No
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S25,000. The organization need not file a return with the IrRS; but if the organization needwald a form 990 Package in the mail, it should file a return without financial data. Image: Control 100 Package in the mail, it should file a return without financial data. Some states require a complete return. Image: Control 100 Package in the mail, it should file a return without financial data. Image: Control 100 Package in the mail, it should file a return without financial data. Cross receipts: Add lines 60 B, 99, and 100 to line 12 + 881, 643. Image: Control 100 Package in the mail, it should file a return without financial data. Part1 Revenue, Expenses, and Changes in Net Assets or Fund Balances (See Instructions) 1 Controlutions, gifts, grants, and similar amounts received: a Direct public support. 1a 244, 755. b Indirect public support. 1a 301, 956. c Government contributions (grants). 1d 546, 711. 2 73, 416. 3 4 Interest on savings and temporary cash investments. 6a 5 5 5 6 Gross rents. 6a 6 100 cm 6c 1 Color mail in come or (loss) (subtract line 6b from line 6a). 6c 7 8a Gross rents. 6a	ĸ			n filed by	/ an
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Cross receipts: Add lines 6b, 8b, 9b, and 10b to line 12 ▶ 881, 643. Mill Check ▶ [mill the organization is not required to attach Statubia (Form 80, 990-E2, or 990-P2, or 9		recei	ved a Form 990 Package in the mail, it should file a return without financial data.		
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Form Par	1 990 (2002) NAUTILUS OF AMER Statement of Functional Ex required for section 501(c)(3) and (2)	pens	es All organizations mus	st complete column (A). 7(a)(1) nonexempt cha	95-360 Columns (B), (C), and ritable trusts but optiona	(D) are
Ĺ	Do not include amounts reported on line 6b, 8b, 9b, 10b, or 16 of Part I.		(A) Total	(B) Program services	(C) Management and general	(D) Fundraising
22	Grants and allocations (att sch)					
	(cash \$					
22	non-cash \$)	22				
23 24	Specific assistance to individuals (att sch) Benefits paid to or for members (att sch)	23				
25	Compensation of officers, directors, etc	25	195,000.	105,300.	89,700.	
26	Other salaries and wages	26	673,150.	500,180.	172,970.	
27	Pension plan contributions	27				
28	Other employee benefits	28				
29	Payroll taxes	29				
30	Professional fundraising fees	30				
31	Accounting fees	31				
32	Legal fees	32				
33	Supplies	33	35,033.	33,828.	1,205.	
34	Telephone	34	11,018.	7,643.	3,375.	
35	Postage and shipping	35 36	585.	406.	<u> </u>	*
36 37	Occupancy	30	551,925.	220,005.	103,000.	
38	Printing and publications	38				
39	Travel.	39	302.	209.	93.	
40	Conferences, conventions, and meetings	40		205.		
41	Interest	41				
42	Depreciation, depletion, etc (attach schedule)	42	77,024.	53,434.	23,590.	
43	Other expenses not covered above (itemize):					
a	SEE STATEMENT 1	43a	254,288.	230,121.	24,167.	
ł	b	43b				
C		43c				
C	a	43d				
(•	43e				
44	Total functional expenses (add lines 22 - 43). Organizations completing columns (B) - (D),					
	carry these totals to lines 13 - 15	44	1,578,325.	1,159,986.	418,339.	0.
	t Costs. Check . ► if you are following					
	any joint costs from a combined educationa es.' enter (i) the aggregate amount of these				nount allocated to progr	
\$			to management and gene		; and (iv) the	
_	ndraising \$		te management and gene		, and (17) an	annount ano batoa
Par	t III Statement of Program Serv	vice A	ccomplishments			
	t is the organization's primary exempt purp			<u>T_2</u>		Program Service Expenses
	rganizations must describe their exempt puts served, publications issued, etc. Discuss ons and 4947(a)(1) nonexempt charitable tr a SEE STATEMENT 3	rpose a achiev usts m	achievements in a clear ar ements that are not meas ust also enter the amount	nd concise manner. Sta urable. (Section 501(c) of grants & allocations	te the number of (3) & (4) organ- to others.)	(Required for 501(c)(3) and (4) organizations and 4947(a)(1) trusts; but optional for others.)
ě	- OFF OIGIERENI - 2					
				allocations \$)	1,159,986.
I	b					
			(Grants and a	allocations \$)	
(°					
			(Grants and	allocations \$)	
0	⁴					
			(Grants and a	allocations \$		
	• Other program services.)	
	Total of Program Service Expenses (sho				· · · · · ·	1,159,986.
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Part IV

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Balance Sheets (See Instructions)	
ere required, attached schedules and amounts within the description	

Note:	Wh col	ere required, attached schedules and amounts within the description umn should be for end-of-year amounts only.	(A) Beginning of year		(B) End of year
	45	Cash – non-interest-bearing	1,844,005.	45	1,617,498.
	46	Savings and temporary cash investments		46	
	47 a	Accounts receivable 47 a			
	b	Less: allowance for doubtful accounts 47 b		47 c	
	48 a	Pledges receivable			
	b	Less: allowance for doubtful accounts		48 c	
	49	Grants receivable.	690,656.	49	274,940.
ASSET		Receivables from officers, directors, trustees, and key employees (attach schedule).		50	
E	51 a	Other notes & loans receivable (attach sch) 51 a			
S		Less: allowance for doubtful accounts		51 c	
	52	Inventories for sale or use		52	-
	53	Prepaid expenses and deferred charges		53	
	54	Investments – securities (attach schedule) ► Cost FMV		54	
	55 a	Investments – land, buildings, & equipment: basis. 55 a			energene beder sjoer. Die erkene bewennen versamen we 1
	b	Less: accumulated depreciation (attach schedule)		55 c	
	56	Investments – other (attach schedule).		56	
		Land, buildings, and equipment: basis			
		Less: accumulated depreciation (attach schedule)STATEMENT4 57b 382,915.	331,605.	57 c	257,888.
		Other assets (describe > SEE STATEMENT 5).	159,649.	58	155,359.
	59	Total assets (add lines 45 through 58) (must equal line 74)	3,025,915.	59	2,305,685.
	60	Accounts payable and accrued expenses.	80,806.	60	57,258.
Ļ	61	Grants payable		61	
AB	62	Deferred revenue		62	
Ĩ	63	Loans from officers, directors, trustees, and key employees (attach schedule)		63	
Ŧ		Tax-exempt bond liabilities (attach schedule)		64a	
Ē		Mortgages and other notes payable (attach schedule)		64b	
E S		Other liabilities (describe ►).		65	
_		Total liabilities (add lines 60 through 65)	80,806.	66	57,258.
NC	Organ	izations that follow SFAS 117, check here ► X and complete lines 67			
Ĕ		through 69 and lines 73 and 74.			
AS	67	Unrestricted.	2,204,453.	67	1,656,297.
ASSETS	68	Temporarily restricted.	740,656.	68	592,130.
		Permanently restricted		69	
R	Jrgan	izations that do not follow SFAS 117, check here ► and complete lines			
E	70	70 through 74.			
FUZD		Capital stock, trust principal, or current funds.		70	
	71	Paid-in or capital surplus, or land, building, and equipment fund.		71	
Â	72	Retained earnings, endowment, accumulated income, or other funds		72	
BALAZCES	73	Total net assets or fund balances (add lines 67 through 69 or lines 70 through 72; column (A) must equal line 19; column (B) must equal line 21)	2,945,109.	73	2,248,427.
	74	Total liabilities and net assets/fund balances (add lines 66 and 73)	3,025,915.	74	2,305,685.

Form 990 is available for public inspection and, for some people, serves as the primary or sole source of information about a particular organization. How the public perceives an organization in such cases may be determined by the information presented on its return. Therefore, please make sure the return is complete and accurate and fully describes, in Part III, the organization's programs and accomplishments.

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Page 3

Form 990 (2002) NAUTTLUS OF AMERICA. INC.

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Form	990 (2002) NAUTILUS OF AMER	RIC	A, INC			95-36	508292		Page 4
Par	t IV-A Reconciliation of Reven Financial Statements wi per Return (See instruction	th	Revenue	Par	<u>t IV-B</u> Reconcilia Financial S per Return	Statements with	es per / n Exper	Audited ises	
а	Total revenue, gains, and other support per audited financial statements	а	886,223.	a	Total expenses and I financial statements.	osses per audited	a	1,582,	905.
b	Amounts included on line a but not on line 12, Form 990:			b	Amounts included on on line 17, Form 990				
(1)	Net unrealized gains on investments \$			(1) Donated serv- ices and use of facilities \$	4,580.			
(2)	Donated serv- ices and use of facilities \$ 4,580.			(2	Prior year adjust- ments reported on line 20, Form 990 \$				
(3)	Recoveries of prior year grants \$			(3	Losses reported on line 20, Form 990 \$				
(4)	Other (specify):			(4) Other (specify):				
	Add amounts on lines (1) through (4)	h	4,580.		\$ Add amounts on lines (1)	through (4)	ь	- 4	580.
с	Line a minus line b.	c	881,643.	c	Line a minus line b.		c	1,578,	
d	Amounts included on line 12, Form 990 but not on line a:	-		d	Amounts included on Form 990 but not on	line 17.	-		
(1)	Investment expenses not included on line 6b, Form 990\$			(1) Investment expenses not included on line 6b, Form 990 \$				
(2)	Other (specify):			(2) Other (specify):				
	\$				\$				
	Add amounts on lines (1) and (2) •	d			Add amounts on line	s (1) and (2) 🕨	d		
e	Total revenue per line 12, Form 990 (line c plus line d)►	е	881,643.	e	Total expenses per li 990 (line c plus line c	d) 🕨		1,578,	
Par	V List of Officers, Directors								
	(A) Name and address	(1	3) Title and average ho per week devoted to position	urs	(C) Compensation (if not paid, enter -0-)	(D) Contributions employee benefit plans and deferred compensation	t ac	(E) Expension (E) Expension (C)	other
125	1 MILLER 5 UNIVERSITY AVE 2 KELEY, CA 94710	-	HAIRMAN S NEEDED		0.		0.		0.
KRI	UNIVERSITY AVE	-	REASURER S NEEDED		0.		0.		0.
BEF	RKELEY, CA 94710	1							5 - 1 -
125	DREW LAM 5 UNIVERSITY AVE 2 KELEY, CA 94710	-	EMBER S NEEDED		0.		0.		0.
PE7	ER HAYES	-	XECUTIVE DIREC S NEEDED		195,000.	16,16	7.		0.
OVE 125	RKELEY, CA 94710 M. WITTSTOCK UNIVERSITY AVE KELEY, CA 94710	-	EMBER S NEEDED		0.		0.		0.
		-							
75	Did any officer, director, trustee, or ke than \$100,000 from your organization	ey e	mployee receive aggre all related organizatio	gate	compensation of more f which more than				 7]

\$10,000 was provided by the related organizations?..... X No If 'Yes,' attach schedule - see instructions.

Form 990 (2002)

Forn	990 (2002) NAUTILUS OF AMERICA, INC	95-360829	2	F	Page 5
Par	VI Other Information (See instructions.)			Yes	No
76	Did the organization engage in any activity not previously reported to the IRS? If 'Yes,'				
	attach a detailed description of each activity		76		X
77	Were any changes made in the organizing or governing documents but not reported to the IRS	S?	77		X
70	If 'Yes,' attach a conformed copy of the changes.				
	Did the organization have unrelated business gross income of \$1,000 or more during the year If 'Yes,' has it filed a tax return on Form 990-T for this year?		78a	N	X
			78b	IN	/A
79	Was there a liquidation, dissolution, termination, or substantial contraction during the year? If 'Yes,' attach a statement.		79		X
	Is the organization related (other than by association with a statewide or nationwide organizat membership, governing bodies, trustees, officers, etc, to any other exempt or nonexempt org If 'Yes,' enter the name of the organization ► <u>N/A</u>	ion) through common anization?	80a		X
	and check whether it is example.	empt or nonexempt.			
	Enter direct or indirect political expenditures. See line 81 instructions.				
ł	Did the organization file Form 1120-POL for this year?		81 b		X
82 :	Did the organization receive donated services or the use of materials, equipment, or facilities substantially less than fair rental value?	at no charge or at	82a		X
I	If 'Yes,' you may indicate the value of these items here. Do not include this amount as revenue in Part I or as an expense in Part II. (See instructions in Part III.)		-		
	Construction of the second			v	
	Did the organization comply with the public inspection requirements for returns and exemption Did the organization comply with the disclosure requirements relating to quid pro quo contribu		83a	X	
	Did the organization comply with the disclosure requirements relating to quid pro quo contributions or gifts that were not tax deductible?		83b 84a	X	X
			04a		
ł	If 'Yes,' did the organization include with every solicitation an express statement that such con not tax deductible?	ntributions or gifts were	84b	N	A
85	501(c)(4), (5), or (6) organizations. a Were substantially all dues nondeductible by members?.		85a		A
ł	Did the organization make only in-house lobbying expenditures of \$2,000 or less?		85b		A
	If 'Yes' was answered to either 85a or 85b, do not complete 85c through 85h below unless the				
	waiver for proxy tax owed for the prior year.				
C	Dues, assessments, and similar amounts from members				
	Section 162(e) lobbying and political expenditures	The second se			
	Aggregate nondeductible amount of section 6033(e)(1)(A) dues notices				
	Taxable amount of lobbying and political expenditures (line 85d less 85e)				
	Does the organization elect to pay the section 6033(e) tax on the amount on line 85f?		85 g	N,	/A
I	If section 6033(e)(1)(A) dues notices were sent, does the organization agree to add the amount on line 85f to its reasonable to nondeductible lobbying and political expenditures for the following tax year?	able estimate of	85 h	N	A
86	501(c)(7) organizations. Enter: a Initiation fees and capital contributions included on				
	line 12	86a N/A			
ł	Gross receipts, included on line 12, for public use of club facilities	86b N/A			
87	501(c)(12) organizations. Enter: a Gross income from members or shareholders	87a N/A			
-1	Gross income from other sources. (Do not net amounts due or paid to other sources				
	against amounts due or received from them.)				
88	At any time during the year, did the organization own a 50% or greater interest in a taxable co or an entity disregarded as separate from the organization under Regulations sections 301.770 If 'Yes,' complete Part IX	prporation or partnership, 01-2 and 301.7701-3?	88		X
89 a	501(c)(3) organizations. Enter: Amount of tax imposed on the organization during the year un				
	section 4911 ► 0. ; section 4912 ► 0. ; section 4	955►0.			
ł	501(c)(3) and 501(c)(4) organizations. Did the organization engage in any section 4958 excess during the year or did it become aware of an excess benefit transaction from a prior year? If explaining each transaction	Yes ' attach a statement	89 b		x
c	Enter: Amount of tax imposed on the organization managers or disqualified persons during the	2			
	year under sections 4912, 4955, and 4958	····· ►			0.
	Enter: Amount of tax on line 89c, above, reimbursed by the organization	····· •			0.
90 a	List the states with which a copy of this return is filed CALIFORNIA Number of employees employed in the pay period that includes March 12, 2002 (See instruction				
Q1	The books are in care of SCOTT BRIICE To books are in care of SCOTT BRIICE	mber 5 10-206-103	90b		0
31	The books are in care of ► <u>SCOTT_BRUCE</u> Telephone null Located at ► <u>SAME</u>		50		
92	Section 4947(a)(1) nonexempt charitable trusts filing Form 990 in lieu of Form 1041 – Check h	^{4" ++}	N/	A – –	►T
-	and enter the amount of tax-exempt interest received or accrued during the tax year	▶ 92			N/A
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Form 990 (2002)

Form 990 (2002)	NAUTILUS	OF	AMERICA,	INC

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Page 6

Part VII		Unrelated	business income	Excluded by se	ction 512, 513, or 514	(E)
Note: Enter otherwise ir	gross amounts unless ndicated.	(A) Business code	(B) Amount	(C) Exclusion code	(D) Amount	(E) Related or exempt function income
a PR	gram service revenue: OGRAM FEES					3,416
c						
e f Med	licare/Medicaid payments					
	& contracts from government agencies					
	nbership dues and assessments.					
95 Intere	est on savings & temporary cash invmnts			14	65,093.	
	dends & interest from securities					
	ental income or (loss) from real estate:					
	t-financed property			16	153,395.	
	ental income or (loss) from pers prop			10	155,595.	
	er investment income					
100 Gair othe	n or (loss) from sales of assets er than inventory					
	ncome or (loss) from special events s profit or (loss) from sales of inventory			-		
103 Othe	er revenue: a SCELLANEOUS					113,028
c						
e	atal (add aalumna (P) (D) and (E))				218,488.	116 111
104 Subu	otal (add columns (B), (D), and (E)) al (add line 104, columns (B), (D), a	and (E))			210,400.	<u>116,444</u> 334,932
105 100		unu (L),				
Note: Line	105 plus line 1d. Part I, should equ	al the amount		• • • • • • • • • • • • • • • • • • • •		554,552
	105 plus line 1d, Part I, should equ Relationship of Activities		on line 12, Part I.	10		554, 552
	Relationship of Activities	to the Acco	on line 12, Part I. mplishment of E	xempt Purpos	es (See instructions.)	
Part VIII		to the Acco h income is re	on line 12, Part I. mplishment of E.	xempt Purpos	es (See instructions.)	
Part VIII Line No. ▼	Relationship of Activities	to the Acco h income is re oses (other tha	on line 12, Part I. mplishment of E. ported in column (E) of an by providing funds	xempt Purpos of Part VII contribu for such purposes	es (See instructions.) uted importantly to the).	
Part VIII Line No. ▼	Relationship of Activities Explain how each activity for whic of the organization's exempt purp	to the Acco h income is re oses (other tha	on line 12, Part I. mplishment of E. ported in column (E) of an by providing funds	xempt Purpos of Part VII contribu for such purposes	es (See instructions.) uted importantly to the).	
Part VIII Line No. ▼	Relationship of Activities Explain how each activity for whic of the organization's exempt purp	to the Acco h income is re oses (other tha	on line 12, Part I. mplishment of E. ported in column (E) of an by providing funds	xempt Purpos of Part VII contribu for such purposes	es (See instructions.) uted importantly to the).	
Part VIII Line No. 93A	Relationship of Activities Explain how each activity for whic of the organization's exempt purp HONORARIA FOR TALKS,	to the Acco h income is re oses (other that CONSULTIN	on line 12, Part I. mplishment of E. ported in column (E) of an by providing funds NG FEES, PUBLI	xempt Purpos of Part VII contribu for such purposes CATION OF A	es (See instructions.) uted importantly to the). RTICLES	
Part VIII Line No. 93A	Relationship of Activities Explain how each activity for whic of the organization's exempt purp HONORARIA FOR TALKS,	to the Acco h income is re oses (other tha CONSULTIN	on line 12, Part I. mplishment of E. ported in column (E) of an by providing funds NG FEES, PUBLI idiaries and Disre	xempt Purpos of Part VII contribu for such purposes CATION OF A	es (See instructions.) uted importantly to the). RTICLES es (See instructions.)	accomplishment
Part VIII Line No. 93A	Relationship of Activities Explain how each activity for whic of the organization's exempt purp HONORARIA FOR TALKS,	to the Acco h income is re oses (other tha CONSULTIN	on line 12, Part I. mplishment of E. ported in column (E) of an by providing funds NG FEES, PUBLI idiaries and Disre	xempt Purpos of Part VII contribu for such purposes CATION OF A	es (See instructions.) uted importantly to the). RTICLES es (See instructions.)	
Part VIII Line No. 93A Part IX Name,	Relationship of Activities Explain how each activity for whic of the organization's exempt purp HONORARIA FOR TALKS, Information Regarding Tax (A) address, and EIN of corporation,	to the Acco h income is re oses (other that CONSULTIN xable Subs (B) Percentage	on line 12, Part I. mplishment of E. ported in column (E) of an by providing funds IG FEES, PUBLI idiaries and Disre	xempt Purpos of Part VII contribu for such purposes CATION OF A	ES (See instructions.) uted importantly to the). RTICLES ES (See instructions.) (D) Total	accomplishment (E) End-of-year
Part VIII Line No. 93A 93A Part IX Name, part	Relationship of Activities Explain how each activity for whic of the organization's exempt purp HONORARIA FOR TALKS, Information Regarding Tax (A)	to the Acco h income is re oses (other that CONSULTIN xable Subs (B)	on line 12, Part I. mplishment of E. ported in column (E) of an by providing funds NG FEES, PUBLI idiaries and Disre (cof terest Nature of	xempt Purpos of Part VII contribu for such purposes CATION OF A egarded Entitio	EES (See instructions.) uted importantly to the). RTICLES ES (See instructions.) (D)	accomplishment (E)
Part VIII Line No. 93A 93A Part IX Name, part	Relationship of Activities Explain how each activity for whic of the organization's exempt purp HONORARIA FOR TALKS, Information Regarding Tax (A) address, and EIN of corporation,	to the Acco h income is re oses (other that CONSULTIN xable Subs (B) Percentage	on line 12, Part I. mplishment of E. ported in column (E) of an by providing funds NG FEES, PUBLI idiaries and Disre (tof terest %	xempt Purpos of Part VII contribu for such purposes CATION OF A egarded Entitio	ES (See instructions.) uted importantly to the). RTICLES ES (See instructions.) (D) Total	accomplishment (E) End-of-year
Part VIII Line No. 93A 93A Part IX Name, part	Relationship of Activities Explain how each activity for whic of the organization's exempt purp HONORARIA FOR TALKS, Information Regarding Tax (A) address, and EIN of corporation,	to the Acco h income is re oses (other that CONSULTIN xable Subs (B) Percentage	on line 12, Part I. mplishment of E. ported in column (E) of an by providing funds NG FEES, PUBLI idiaries and Disre (c) e of terest %	xempt Purpos of Part VII contribu for such purposes CATION OF A egarded Entitio	ES (See instructions.) uted importantly to the). RTICLES ES (See instructions.) (D) Total	accomplishment (E) End-of-year
Part VIII Line No. 93A 93A Part IX Name, part	Relationship of Activities Explain how each activity for whic of the organization's exempt purp HONORARIA FOR TALKS, Information Regarding Tax (A) address, and EIN of corporation,	to the Acco h income is re oses (other tha CONSULTIN xable Subs (B) Percentage	on line 12, Part I. mplishment of E. ported in column (E) of an by providing funds NG FEES, PUBLI idiaries and Disre of terest % % %	xempt Purpos of Part VII contribu for such purposes CATION OF A egarded Entitio	ES (See instructions.) uted importantly to the). RTICLES ES (See instructions.) (D) Total	accomplishment (E) End-of-year
Part VIII Line No. 93A Part IX Name, part N/A	Relationship of Activities Explain how each activity for whic of the organization's exempt purp HONORARIA FOR TALKS, Information Regarding Taz (A) address, and EIN of corporation, inership, or disregarded entity	to the Acco h income is re oses (other that CONSULTIN xable Subs (B) Percentage ownership in	on line 12, Part I. mplishment of E. ported in column (E) of an by providing funds NG FEES, PUBLI idiaries and Disre of terest % % % %	xempt Purpos of Part VII contribu- for such purposes CATION OF A egarded Entitie C) f activities	ES (See instructions.) ated importantly to the RTICLES ES (See instructions.) (D) Total income	accomplishment (E) End-of-year assets
Part VIII Line No. 93A 93A Part IX Name, part N/A Part X	Relationship of Activities Explain how each activity for whic of the organization's exempt purp HONORARIA FOR TALKS, Information Regarding Tax (A) address, and EIN of corporation, mership, or disregarded entity	to the Acco h income is re- oses (other that CONSULTIN xable Subs (B) Percentage ownership in ansfers Asse	on line 12, Part I. mplishment of E. ported in column (E) of an by providing funds IG FEES, PUBLI idiaries and Disre idiaries and Disre of terest % % % % % % % % % % % % %	xempt Purpos of Part VII contribu- for such purposes CATION OF A egarded Entitie C) f activities sonal Benefit	ES (See instructions.) ated importantly to the solution RTICLES ES (See instructions.) (D) Total income Contracts (See instructions)	accomplishment (E) End-of-year assets uctions.)
Part VIII Line No. 93A 93A Part IX Name, part N/A Part X a Did the	Relationship of Activities f Explain how each activity for whic of the organization's exempt purp HONORARIA FOR TALKS, Information Regarding Tax (A) address, and EIN of corporation, thership, or disregarded entity Information Regarding Tra organization, during the year, receive any fu	to the Acco h income is re oses (other that CONSULTIN xable Subs (B) Percentage ownership in ansfers Ass	on line 12, Part I. ported in column (E) of an by providing funds IG FEES, PUBLI idiaries and Disre (cof terest % % % % % % % % % % % % %	xempt Purpos of Part VII contribu- for such purposes CATION OF A egarded Entitie C) f activities sonal Benefit a personal benefit con	ES (See instructions.) uted importantly to the solution RTICLES ES (See instructions.) (D) Total income Contracts (See instructions)	(E) End-of-year assets
Part VIII Line No. 93A 93A Part IX Name, part N/A Part X a Did the b Did th	Relationship of Activities Explain how each activity for whic of the organization's exempt purp HONORARIA FOR TALKS, Information Regarding Tax (A) address, and EIN of corporation, inership, or disregarded entity	to the Acco h income is re oses (other that CONSULTIN xable Subs (B) Percentage ownership in ansfers Ass inds, directly or in by premiums, o	on line 12, Part I. ported in column (E) of an by providing funds IG FEES, PUBLI idiaries and Disre (cof terest % % % % % % % % % % % % %	xempt Purpos of Part VII contribu- for such purposes CATION OF A egarded Entitie C) f activities sonal Benefit a personal benefit con	ES (See instructions.) uted importantly to the solution RTICLES ES (See instructions.) (D) Total income Contracts (See instructions)	(E) End-of-year assets
Part VIII Line No. 93A 93A Part IX Name, part N/A Part X a Did the b Did th	Relationship of Activities Explain how each activity for whic of the organization's exempt purp HONORARIA FOR TALKS, Information Regarding Tax (A) address, and EIN of corporation, mership, or disregarded entity Information Regarding Tra organization, during the year, receive any fu the organization, during the year, pa f 'Yes' to (b), file Form 8870 and For	to the Acco h income is re oses (other that CONSULTIN xable Subs (B) Percentage ownership in Percentage ownership in ansfers Ass inds, directly or in any premiums, corr <i>4720</i> (see	on line 12, Part I. ported in column (E) of an by providing funds NG FEES, PUBLI idiaries and Disre (of terest % % % % % % % % % % % % %	xempt Purpos of Part VII contribu- for such purposes CATION OF A egarded Entitie C) f activities sonal Benefit n a personal benefit con n a personal benefit	ES (See instructions.) ated importantly to the solution RTICLES ES (See instructions.) (D) Total income Contracts (See instructions fit contract?	(E) End-of-year assets
Part VIII Line No. 93A 93A Part IX Name, part N/A Part X a Did the b Did the Note: If	Relationship of Activities Explain how each activity for whic of the organization's exempt purp HONORARIA FOR TALKS, Information Regarding Tax (A) address, and EIN of corporation, inership, or disregarded entity	to the Acco h income is re oses (other that CONSULTIN xable Subs (B) Percentage ownership in Percentage ownership in ansfers Ass inds, directly or in any premiums, corr <i>4720</i> (see	on line 12, Part I. ported in column (E) of an by providing funds NG FEES, PUBLI idiaries and Disre (of terest % % % % % % % % % % % % %	xempt Purpos of Part VII contribu- for such purposes CATION OF A egarded Entitie C) f activities sonal Benefit n a personal benefit con n a personal benefit	ES (See instructions.) ated importantly to the solution RTICLES ES (See instructions.) (D) Total income Contracts (See instructions fit contract?	(E) End-of-year assets
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SCH	EDI	JLE	ΞA	
(Form	990	or 9	990-	EZ)

Organization Exempt Under Section 501(c)(3)

(Except Private Foundation) and Section 501(e), 501(f), 501(k), 501(n), or Section 4947(a)(1) Nonexempt Charitable Trust Supplementary Information — (See separate instructions.) OMB No. 1545-0047

2002

Department of the Treasury Internal Revenue Service

•	MUST be completed b	y the above	organizations an	d attached	to their Form	990	or 990-EZ
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Name of the organization			Employer identification	number
NAUTILUS OF AMERICA, INC	and the second	95-3608292		
Part I Compensation of the Five Hi (See instructions. List each one. If th	ghest Paid Employees Oth ere are none, enter 'None,')	er Than Officers		Trustees
(a) Name and address of each employee paid more than \$50,000	(b) Title and average hours per week devoted to position	(c) Compensation	(d) Contributions to employee benefit plans and deferred compensation	(e) Expense account and other allowances
JOAN DIAMOND	COO			
125 UNIVERSITY BERKELEY CA	40+	114,600.	0.	0.
	-			
	-			
Total number of other employees paid over \$50,000	•	0		1
Part II Compensation of the Five Hi (See instructions. List each one (whe	ghest Paid Independent Co ther individuals or firms). If there a	ontractors for Pro	ofessional Serv	vices
(a) Name and address of each independent con	ntractor paid more than \$50,000	(b) Туре о	of service	(c) Compensation
NONE		-		
		_		
		-		
		_		
		-		
Total number of others receiving over \$50,000 for professional services►		D		I

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990 and Form 990-EZ.

Schedule A (Form 990 or 990-EZ) 2002

TEEA0401L 01/22/03

		≥ A (Form 990 or 990-EZ) 2002 NAUTILUS OF AMERICA, INC 95-360829	2	F	Page
Par	t III	Statements About Activities (See instructions.)		Yes	No
1	to i	ring the year, has the organization attempted to influence national, state, or local legislation, including any attempt influence public opinion on a legislative matter or referendum? If 'Yes,' enter the total expenses paid			
	or i	incurred in connection with the lobbying activities ► \$ N/A			
		ust equal amounts on line 38, Part VI-A, or line i of Part VI-B.)	1		X
	org	ganizations that made an election under section 501(h) by filing Form 5768 must complete Part VI-A. Other anizations checking 'Yes,' must complete Part VI-B AND attach a statement giving a detailed description of the bying activities.			
2	sub tax ber	ring the year, has the organization, either directly or indirectly, engaged in any of the following acts with any ostantial contributors, trustees, directors, officers, creators, key employees, or members of their families, or with any able organization with which any such person is affiliated as an officer, director, trustee, majority owner, or principal neficiary? (If the answer to any question is 'Yes,' attach a detailed statement explaining the transactions.)			
a	Sal	le, exchange, or leasing of property?	2a		X
b	Ler	nding of money or other extension of credit?	2b		X
c	Fur	mishing of goods, services, or facilities?	2c		X
c	Pay	yment of compensation (or payment or reimbursement of expenses if more than \$1,000)?	2d		X
e	Tra	ansfer of any part of its income or assets?	2e		Х
		es the organization make grants for scholarships, fellowships, student loans, etc? (See Note below.)			X
4		you have a section 403(b) annuity plan for your employees?	4		X
Note gran	: Att	tach a statement to explain how the organization determines that individuals or organizations receiving r loans from it in furtherance of its charitable programs 'qualify' to receive payments.			
Par	t IV	Reason for Non-Private Foundation Status (See instructions.)			
The	orda	inization is not a private foundation because it is: (Please check only ONE applicable box.)			
5	ſ	A church, convention of churches, or association of churches. Section 170(b)(1)(A)(i).			
6		A school. Section 170(b)(1)(A)(ii). (Also complete Part V.)			
7		A hospital or a cooperative hospital service organization. Section 170(b)(1)(A)(iii).			
8		A Federal, state, or local government or governmental unit. Section 170(b)(1)(A)(v).			
9	L	A medical research organization operated in conjunction with a hospital. Section 170(b)(1)(A)(iii). Enter the hospital's and state >	name, o	city,	
10		An organization operated for the benefit of a college or university owned or operated by a governmental unit. Section (Also complete the Support Schedule in Part IV-A.)	170(b)((1)(A)	(iv).
11a	X	An organization that normally receives a substantial part of its support from a governmental unit or from the general p Section 170(b)(1)(A)(vi). (Also complete the Support Schedule in Part IV-A.)	ublic.		
11 b		A community trust. Section 170(b)(1)(A)(vi). (Also complete the Support Schedule in Part IV-A.)			
12		An organization that normally receives: (1) more than 33-1/3% of its support from contributions, membership fees, and from activities related to its charitable, etc, functions – subject to certain exceptions, and (2) no more than 33-1/3% of from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired organization after June 30, 1975. See section 509(a)(2). (Also complete the Support Schedule in Part IV-A.)	ite cun	nort	ots
13		An organization that is not controlled by any disqualified persons (other than foundation managers) and supports orga described in: (1) lines 5 through 12 above; or (2) section 501(c)(4), (5), or (6), if they meet the test of section 509(a)(2) section 509(a)(3).)	nizatior . (See	ns	
		Provide the following information about the supported organizations. (See instructions.)			
		(a) Name(s) of supported organization(s)	(b) Lin from	ne nur n abov	
					_

14 An organization organized and operated to test for public safety. Section 509(a)(4). (See instructions.)

BAA

TEEA0402L 01/22/03

Schedule A (Form 990 or Form 990-EZ) 2002

Page 3

 Schedule A (Form 990 or 990-EZ) 2002
 NAUTILUS OF AMERICA, INC
 95-3608292

 Part IV-A
 Support Schedule (Complete only if you checked a box on line 10, 11, or 12.) Use cash method of accounting.

 Note: You may use the worksheet in the instructions for converting from the accrual to the cash method of accounting.

Note	rou may use the worksheet in th	e instructions for conv	erting from the accru	ial to the cash method	t of accounting.		
begir	ndar year (or fiscal year nning in) ►	(a) 2001	(b) 2000	(c) 1999	(d) 1998		(e) Total
15	Gifts, grants, and contributions received. (Do not include unusual grants. See line 28.)	2,095,665.	2,971,586.	1,355,133.	2,183,1	146.	8,605,530.
16	Membership fees received						
17	Gross receipts from admissions, merchandise sold or services performed, or furnishing of facilities in any activity that is related to the organization's charitable, etc, purpose	24,656.	25,553.	19,746.	68,6	529	138,584.
18	Gross income from interest, dividends, amounts received from payments on securities loans (section 512(a)(5)), rents, royalties, and unrelated business taxable income (less section 511 taxes) from businesses acquired by the organ-						
19	ization after June 30, 1975	37,607.	49,720.	44,514.	23,9	998.	155,839.
	activities not included in line 18						-
	Tax revenues levied for the organization's benefit and either paid to it or expended on its behalf						
	The value of services or facilities furnished to the organization by a governmental unit without charge. Do not include the value of services or facilities generally furnished to the public without charge						
22	Other income. Attach a schedule. Do not include gain or (loss) from sale of capital assets. SEE . S.TMT . 6.					532.	5,632.
23	Total of lines 15 through 22	2,157,928.	3,046,859.	1,419,393.	2,281,4	105.	8,905,585.
24	Line 23 minus line 17	2,133,272.	3,021,306.	1,399,647.	2,212,7	776.	8,767,001.
25	Enter 1% of line 23	21,579.	30,469.	14,194.	22,8	314.	
	Organizations described on lines Prepare a list for your records to show the supported organization) whose total gifts f return. Enter the total of all these excess a	name of and amount contril for 1998 through 2001 exceed	outed by each person (other led the amount shown in lir	blumn (e), line 24 r than a governmental unit o ne 26a. Do not file this list	or publicly with your	26a 26b	<u>175,340.</u> 4,891,944.
c	Total support for section 509(a)(1					26 c	8,767,001.
	Add: Amounts from column (e) for	or lines: 18	155,839.	19			0,101,0011
		22	155,839. 5,632.	26b 4,891,9	44.	26 d	5,053,415.
е	Public support (line 26c minus lin					26 e	3,713,586.
f	Public support percentage (line 2	26e (numerator) divide	d by line 26c (denom	inator))	►	26f	42.36 %
a t	Organizations described on line For amounts included in lines 15, name of, and total amounts recei- such amounts for each year: (2001) For any amount included in line 1 show the name of, and amount rr \$5,000. (Include in the list organi computing the difference between (the excess amounts) for each ye	16, and 17 that were ived in each year from (2000) 7 that was received fr eceived for each year, zations described in lin in the amount received	, each 'disqualified po (1999) om each person (othe that was more than to nes 5 through 11, as and the larger amou	erson.' Do not file this 	(1998) (1998) ersons'), prepar mount on line 2 o not file this li (2), enter the su	return. re a list 5 for th st with um of th	Enter the sum of for your records to e year or (2) your return. After nese differences
	(2001) Add: Amounts from column (e) for Add: Line 27a total Public support (line 27c total mini Total support for section 509(a)(2)	(2000)	(1999)		_ (1998)		
С	Add: Amounts from column (e) for	or lines: 15		16			
	17	20		21		27 c	
d	Add: Line 27a total	an	d line 27b total			27 d	
е	Public support (line 27c total min	us line 27d total)			►	27 e	
f	Total support for section 509(a)(2	2) test: Enter amount finder	rom line 23, column (e)► 27 f			
y	Fublic support percentage (inte z	L'e (numerator) uivide	d by life 2/1 (denotin	nator))		2/9	õ
h	Investment income percentage (I	ine 18, column (e) (nu	merator) divided by li	ne 27f (denominator))	••••••	27 h	010
28	Unusual Grants: For an organiza list for your records to show, for enature of the grant. Do not file th	each vear, the name o	of the contributor, the	date and amount of t	nts during 1998 he grant, and a	throug brief d	h 2001, prepare a escription of the
BAA				<u> </u>	Schedule A	(Form	990 or 990-EZ) 2002

Ξ.	2							
Schedule	A (Form	990 or	990-EZ)	2002	NAUTILUS	OF	AMERICA,	INC

		3608292	F	Page 4
Par	TV Private School Questionnaire (See instructions.) (To be completed ONLY by schools that checked the box on line 6 in Part IV)	N/A		
			Yes	No
29	Does the organization have a racially nondiscriminatory policy toward students by statement in its charter, bylaws, other governing instrument, or in a resolution of its governing body?	29		
30	Does the organization include a statement of its racially nondiscriminatory policy toward students in all its brochurc catalogues, and other written communications with the public dealing with student admissions, programs, and scholarships?	es,		
31	Has the organization publicized its racially nondiscriminatory policy through newspaper or broadcast media during the period of solicitation for students, or during the registration period if it has no solicitation program, in a way the makes the policy known to all parts of the general community it serves?	at <u>31</u>		
	If 'Yes,' please describe; if 'No,' please explain. (If you need more space, attach a separate statement.)			
	Does the organization maintain the following: a Records indicating the racial composition of the student body, faculty, and administrative staff?			
I	b Records documenting that scholarships and other financial assistance are awarded on a racially nondiscriminatory basis?	32b		
	c Copies of all catalogues, brochures, announcements, and other written communications to the public dealing with student admissions, programs, and scholarships?			
	d Copies of all material used by the organization or on its behalf to solicit contributions?	32d		
	If you answered 'No' to any of the above, please explain. (If you need more space, attach a separate statement.)			
33	Does the organization discriminate by race in any way with respect to:			
ä	a Students' rights or privileges?	<u>33a</u>		
ł	b Admissions policies?	33b		
c	c Employment of faculty or administrative staff?	33c		
c	d Scholarships or other financial assistance?	<u>33</u> d		
6	e Educational policies?	<u>33</u> e		
f	f Use of facilities?	<u>33f</u>		
ç	g Athletic programs?	33g		
ł	h Other extracurricular activities?	33h		
	If you answered 'Yes' to any of the above, please explain. (If you need more space, attach a separate statement.)			
34 a	a Does the organization receive any financial aid or assistance from a governmental agency?	34a		
ł	b Has the organization's right to such aid ever been revoked or suspended?	34b		
	If you answered 'Yes' to either 34a or b, please explain using an attached statement.			
35	Does the organization certify that it has complied with the applicable requirements of sections 4.01 through 4.05 of Rev Proc 75-50, 1975-2 C.B. 587, covering racial nondiscrimination? If 'No,' attach an explanation	35		
BAA	TEEA0404L 01/24/03 Schedule A (Form 990 or 99	90-EZ)	2002

	A (Form 990 or 990-EZ) 2002 NAUTILUS OF AMERICA, INC VI-A Lobbying Expenditures by Electing Public Charities (See instru (To be completed ONLY by an eligible organization that filed Form 5768)	ctions	.)	8292 Page
	(To be completed ONLY by an eligible organization that filed Form 5768)			N/A
he	ck ► a if the organization belongs to an affiliated group. Check ► b if you	check	ed 'a' and 'limited cont	rol' provisions apply.
	Limits on Lobbying Expenditures (The term 'expenditures' means amounts paid or incurred.)		(a) Affiliated group totals	(b) To be completed for ALL electing
36	Total lobbying expenditures to influence public opinion (grassroots lobbying)	36		organizations
37	Total lobbying expenditures to influence a legislative body (direct lobbying)	37		
38	Total lobbying expenditures (add lines 36 and 37)	38		
39	Other exempt purpose expenditures.	39		
10	Total exempt purpose expenditures (add lines 38 and 39)	40		
11	Lobbying nontaxable amount. Enter the amount from the following table –			
	If the amount on line 40 is – The lobbying nontaxable amount is –			
	Not over \$500,000 20% of the amount on line 40			
	Over \$500,000 but not over \$1,000,000 \$100,000 plus 15% of the excess over \$500,000			
	Over \$1,000,000 but not over \$1,500,000 \$175,000 plus 10% of the excess over \$1,000,000	41		
	Over \$1,500,000 but not over \$17,000,000 \$225,000 plus 5% of the excess over \$1,500,000			
	Over \$17,000,000 \$1,000,000			
2	Grassroots nontaxable amount (enter 25% of line 41)	42		
13	Subtract line 42 from line 36. Enter -0- if line 42 is more than line 36	43		
4	Subtract line 41 from line 38. Enter -0- if line 41 is more than line 38	44		
_	Caution: If there is an amount on either line 43 or line 44, you must file Form 4720.			
	4 -Year Averaging Period Under Sectio (Some organizations that made a section 501(h) election do not have to con See the instructions for lines 45 through 50	nplete	(h) all of the five columns	below.
	Lobbying Expenditures During 4	-Year	Averaging Period	

			Lobbying Expen	ditures During 4 -Year	Averaging P	eriod		
	Calendar year (or fiscal year beginning in) ►	(a) 2002	(b) 2001	(c) 2000		1) 99		(e) Total
45	Lobbying nontaxable amount							
46	Lobbying ceiling amount (150% of line 45(e))							
47	Total lobbying expenditures							
48	Grassroots non- taxable amount							
49	Grassroots ceiling amount (150% of line 48(e))							
50	Grassroots lobbying expenditures							
Par	t VI-B Lobbying A (For reporting of	ctivity by Nonelect only by organizations that	ting Public Chariti at did not complete Par	es t VI-A) (See instructions	s.)			N/A
Durin atter	ng the year, did the organ npt to influence public op	nization attempt to influe vinion on a legislative ma	ence national, state or atter or referendum, th	local legislation, includir rough the use of:	ng any	Yes	No	Amount
a	Volunteers				[
ł	Paid staff or manageme	ent (Include compensation	on in expenses reporte	d on lines c through h.).				
c	Media advertisements.							
	d Mailings to members, le	. .						
	Publications, or published				F			
	Grants to other organization							
	Direct contact with legis				- F			
	Rallies, demonstrations			-	E E			
i	Total lobbying expendite							
	If 'Yes' to any of the ab	ove, also attach a stater	ment giving a detailed	description of the lobbyi	ng activities			

Schedule A (Form 990 or 990-EZ) 2002

TEEA0405L 08/12/02

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Page 6

	Exempt Organizati	ons (See i	nstructions)		TTGD TO		
51 Did the of the 0	reporting organization Code (other than sectior	directly or in n 501(c)(3) c	directly engage in any of the following rganizations) or in section 527, relating	with any other organization described g to political organizations?	in sectior	n 501(d	c)
a Transfe	ers from the reporting or	rganization t	o a noncharitable exempt organization	n of:	11. ¹ 1.	Yes	No
							Х
(ii) Oth	ner assets				a (ii)		Х
	ransactions:						
							Х
							Х
(iii)Re	ntal of facilities, equipm	ent, or othe	r assets		b (iii)		X
							Х
							X
					b (vi)		Х
c Sharing	g of facilities, equipmen	t, mailing lis	ts, other assets, or paid employees		с		Х
d If the a	nswer to any of the abo	ve is 'Yes,'	complete the following schedule. Column by the reporting organization. If the or	mn (b) should always show the fair mar ganization received less than fair mark ds, other assets, or services received:	rket value	of	
any tra	nsaction or sharing arra	angement, sl	now in column (d) the value of the goo	ds, other assets, or services received:	tet value		
(a)	(b)	News	(c)	(d)			
Line no.	Amount involved	Name of	noncharitable exempt organization	Description of transfers, transactions, and	sharing arrai	ngement	.S
N/A							
							-
	organization directly or i ed in section 501(c) of ' complete the following		liated with, or related to, one or more her than section 501(c)(3)) or in sectio	tax-exempt organizations n 527?	► 🗌 Ye	s X	No
	(a) Name of organization		(b) Type of organization	(c)			
	Name of organization		Type of organization	(c) Description of relation	ship		
N/A							
					-		
-							
							-
BAA			TEEA0406L 08/12/02	Schedule A (Form	n 990 or 9	90-EZ) 2002

TEEA0406L 08/12/02

Schedule A (Form 990 or 990-EZ) 2002

Schedule B (Form 990, 990-EZ, or 990-PF)

Schedule of Contributors

Supplementary information for line 1 of Form 990, 990-EZ and 990-PF (see instructions)

Department of the Treasury Internal Revenue Service Name of organization

...

Employer identification number

NAUTILUS	OF	AMERICA.
THIOTTHOU	UT.	THURLE CITY

INC

9	5	-3	60	82	92		

Organization type (check one):	
Filers of:	Section:
Form 990 or 990-EZ	X 501(c)(<u>3</u>) (enter number) organization 4947(a)(1) nonexempt charitable trust not treated as a private foundation 527 political organization
Form 990-PF	501(c)(3) exempt private foundation 4947(a)(1) nonexempt charitable trust treated as a private foundation 501(c)(3) taxable private foundation

Check if your organization is covered by the **General Rule** or a **Special Rule**. (Note: Only a section 501(c)(7), (8), or (10) organization can check box(es) for both the General Rule and a Special Rule – see instructions.)

General Rule -

For organizations filing Form 990, 990-EZ, or 990-PF that received, during the year, \$5,000 or more (in money or property) from any one contributor. (Complete Parts I and II.)

Special Rules -

X For a section 501(c)(3) organization filing Form 990, or Form 990-EZ, that met the 33-1/3% support test of the regulations under sections 509(a)(1)/170(b)(1)(A)(vi) and received from any one contributor, during the year, a contribution of the greater of \$5,000 or 2% of the amount on line 1 of these forms. (Complete Parts I and II.)

For a section 501(c)(7), (8), or (10) organization filing Form 990, or Form 990-EZ, that received from any one contributor, during the year, aggregate contributions or bequests of more than \$1,000 for use *exclusively* for religious, charitable, scientific, literary, or educational purposes, or the prevention of cruelty to children or animals. (Complete Parts I, II, and III.)

For a section 501(c)(7), (8), or (10) organization filing Form 990, or Form 990-EZ, that received from any one contributor, during the year, some contributions for use *exclusively* for religious, charitable, etc, purposes, but these contributions did not aggregate to more than \$1,000. (If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc, purpose. Do not complete any of the Parts unless the **General Rule** applies to this organization because it received nonexclusively religious, charitable, etc, contributions of \$5,000 or more during the year.).

Caution: Organizations that are not covered by the General Rule and/or the Special Rules do not file Schedule B (Form 990, 990-EZ, or 990-PF) but **must** check the box in the heading of their Form 990, Form 990-EZ, or on line 1 of their Form 990-PF, to certify that they do not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

BAA For Paperwork Reduction Act Notice, see the instructions for Form 990 and Form 990-EZ. Schedule B (Form 990, 990-EZ, or 990-PF) (2002)

OMB No. 1545-0047

2002

Schedule B (Form 990, 990-EZ, 990-PF) (2002)	Page 1	to 1	of Part I
Name of organization	Employer ide	ntification number	· · · ·
NAUTILUS OF AMERICA, INC	95-360	8292	

Part I Contributors (See Instructions.)

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(a) Number	(b) Name, address and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
1	PLOUGHSHARES FUND FORT_MASON_CENTER SAN_FRANCISCO,_CA_94123	\$50,000.	Person X Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) Number	(b) Name, address and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
2	MCARTHUR FOUNDATION 140 S. DEARBORN ST. SUITE 1100 CHICAGO IL, 60603	\$100,000.	Person X Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) Number	(b) Name, address and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
3	COMPTON FOUNDATION 535 MIDDLEFIELD ROAD, STE 160 MENLO PARK, CA 94025	\$45,000.	Person X Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) Number	(b) Name, address and ZIP + 4	(c) Aggregate contributions	(d) Type of contribution
		Aggregate	
Number	Name, address and ZIP + 4	Aggregate contributions	Type of contribution Person X Payroll
Number 	Name, address and ZIP + 4 NATIONAL HERITAGE	Aggregate contributions \$22,764. (c) Aggregate	Type of contribution Person X Payroll Noncash (Complete Part II if there is a noncash contribution.) (d)
Aumber	Name, address and ZIP + 4 NATIONAL HERITAGE (b) Name, address and ZIP + 4	Aggregate contributions \$22,764. (c) Aggregate contributions	Type of contribution Person X Payroll Noncash (Complete Part II if there is a noncash contribution.) (d) Type of contribution Person X Payroll Noncash Noncash Image: Complete Part II if there (Complete Part II if there Image: Complete Part II if there

Schedule B (Form 990, 990-EZ, 990-PF) (2002)

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Schedule	В	(Form	990,	990-EZ,	or	990-PF)	(2002)	
Name of organization								

Page 1 to 1 of Part II Employer identification number

95-3608292

NAUTILUS OF AMERICA, INC

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Part II Noncash Property (See Specific Instructions.)

(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
<u>N/A</u>			
(a)	(b)	\$\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		 \$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		 \$\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		 \$\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		 \$\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		 \$\$	

Schedule B (Form 990, 990-EZ, or 990-PF) (2002)

TEEA0703L 08/15/02

Schedule B	(Form 990, 990-EZ, or 990-PF) (2002)		I	⊃age 1	to 1	of Part III	
Name of organ					Employer identification nu	umber	
	IS OF AMERICA, INC				95-3608292		
Part III	<i>Exclusively</i> religious, charitable, e organizations aggregating more t	etc, individual contribution han \$1,000 for the year (C	ons to sect omplete cols	tion 501((a) through	c)(7), (8), or (10) (e) and the following li	ine entry.)	
	For organizations completing Part III, enter contributions of \$1,000 or less for the year.	(Enter this information once - s	aritable, etc, ee instruction	s.)		N/A	
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift		Des	(d) cription of how gift is h	neld	
	<u>N/A</u>						
	Transferee's name, addres	Rela	Relationship of transferor to transferee				
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift		Des	(d) cription of how gift is h	neld	
	Transferee's name, addres	(e) Transfer of gift s, and ZIP + 4	Rela	tionship of	transferor to transfere		
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift		Des	(d) cription of how gift is h	neld	
	Transferee's name, addres	(e) (e) Transfer of gift s, and ZIP + 4	Rela	tionship of	transferor to transfere		
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift		Des	(d) cription of how gift is h	neld	
	Transferee's name, addres	(e) Transfer of gift s, and ZIP + 4	Rela	tionship of	transferor to transfere	e 	
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TEEA0704L 01/23/03

FEDERAL STATEMENTS

NAUTILUS OF AMERICA, INC

STATEMENT 1 FORM 990, PART II, LINE 43 OTHER EXPENSES

	(A)	(B) PROGRAM	(C) MANAGEMENT	(D)
	TOTAL	SERVICES	& GENERAL	FUNDRAISING
BANK CHARGES DUES AND MEMBERSHIPS EVENT COSTS INSURANCE MISCELLANOUS PROFESSIONAL PROGRAM FEES	192. 627. 210,082. 4,634. 21,097. 17,656.	435. 210,072. 7,365. 12,249.	192. 192. 10. 4,634. 13,732. 5,407.	
	TOTAL <u>\$ 254,288.</u>	\$ 230,121.	\$ 24,167.	\$ 0.

STATEMENT 2 FORM 990 , PART III ORGANIZATION'S PRIMARY EXEMPT PURPOSE

ADVOCATE FOR IMPROVING ENVIRONMENTAL AND NUCLEAR NON-PROLIFERATION.

STATEMENT 3 FORM 990, PART III, LINE A STATEMENT OF PROGRAM SERVICE ACCOMPLISHMENTS

DESCRIPTION	GRANTS AND ALLOCATIONS	
PEACE AND SECURITY - PUBLISH ORIGINAL RESEARCH ON U.S. NUCLEAR WEAPONS DOCTRINE, CONDUCT EXPORT WORKSHOPS ON GLOBAL SECURITY AND THEATRE MISSILE DEFENSE, DELIVER A SERIES OF DAILY, WEEKLY, AND MONTHLY NEW SERVICES.		468,756.
ENERGY FUTURES AND SECURITY - DEVELOPMENT OF OPERATIONAL PARADIGM OF ENERGY SECURITY FOR STATES IN THE NORTHEAST ASIA REGION BY ENGAGING KEY ENERGY ANALYSTS AND PLANNERS IN COLLABORATIVE CONCEPTIONAL AND APPLIED WORK WITH AMERICAN COUNTERPARTS. INCLUDES GRID PROJECT AND EAST ASIA ENERGY SECURITY PROJECT.		245,388.
INFORMATION SERVICES - NETWORKING, MAPPING, MODULAR EMIAL AND NEWS INFORMATION SERVICES. RESPONDING TO NEED FOR INTER-REGIONAL COMMUNICATION TO CREATE A CONSENSUAL KNOWLEDGE DATABASE. INCLUDES NORTHEAST ASIA PEACE AND SECURITY NETWORK (NAPSNET) AND SANDNET.		345,746.
INVESTMENT RULES - PRODUCE DRAFT FRAMEWORK FOR A SET OF GLOBAL SUSTAINABLE DEVELOPMENT INVESTMENT RULES AND ASSIST IN BUILDING A GLOBAL COALITION TO SUPPORT THE IMPLEMENTATION.		8,465.
PEGASUS PROJECT - PROVIDE MARINE ENVIROMENTAL EDUCATION TO PRIMARY AND SECONDARY SCHOOL STUDENTS AND AT-RISK YOUTH. INCLUDES VOLUNTEER TRAINING, MAINTAINING SAFETY AND MECHANICAL SYSTEMS FOR SAILING TRIPS AND PUBLISHING NEWS UPDATES.		91,631.

95-3608292

PAGE 1

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2002		FEDERAL S	STAT	EMENTS				PAGE
		NAUTILUS O	F AMEF	RICA, INC				95-360829
STATEMENT 3 (CON FORM 990, PART III, STATEMENT OF PRO	TINUED) LINE A)GRAM SERVIO	CE ACCOMPLIS	HMENT	S				
	DESC	CRIPTION				RANTS A		PROGRAM SERVICE EXPENSES
					\$		0.	\$1,159,986.
STATEMENT 4 FORM 990, PART IV, LAND, BUILDINGS, A	LINE 57	NT						
	CATEGORY	2		BASIS		CUM. REC.		BOOK VALUE
FURNITURE AND FIX MACHINERY AND EQU IMPROVEMENTS MISCELLANEOUS	TURES JIPMENT	TOTZ	\$ Al <u>\$</u>	137,267. 254,308. 99,660. 149,568. 640,803.	2	65,463. 04,486. 24,628. 88,338. 82,915.		71,804. 49,822. 75,032. 61,230. 257,888.
STATEMENT 5 FORM 990, PART IV, OTHER ASSETS DEPOSITS LIFE INSURANCE							\$	19,736. 135,623. 155,359.
STATEMENT 6 SCHEDULE A, PART OTHER INCOME	IV-A, LINE 22							
DESCRIPT	ION TOTAL	(A) 2001 \$ 0. \$ 0.		000 (C) 0. \$ 0. \$	1999 0. 0.		998 532. 532.	