

# **Balance of Trade 2**

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## **Expedition 5: Balance of Trade**

**Merchandise Trade Balance** is the difference between the amount of money a country receives from selling its goods abroad and the amount of money it pays to buy goods from other countries.

- 1. Access Virtual Expeditions and review the <u>data on merchandise trade balance</u>. Create a graph of the data for the period 1960 to 1997. In which year(s) did the US merchandise trade balance with Japan show a surplus? In which year(s) did the US balance of trade on merchandise show a deficit?
- $2. \ What \ economic \ trends \ may \ have \ contributed \ to \ deficits \ in \ the \ US \ trading \ relationship \ with \ Japan?$
- 3. What are the implications for the US economy when we maintain a trade deficit with Japan?

4. Read the following two articles, <u>America Benefits from Free Trade</u> and <u>The Truth About Trade</u>. As a group, prepare a US policy on trade with Japan. What is your philosophy of international trade? What do you want to promote? What do you want to avoid?

#### **Related Links**

#### Japan

Tradeport

A report on the largest portion of the U.S. trade imbalance with Japan—automotive trade.

<u>Japan: Economic Trends and Outlook</u>An overview of the economic status and future of Japan, the United States' largest overseas trading partner and the world's second largest economy.

# Japan Web Navigator

Current news (international, national, regional), science and technology, business and economics.

# Japan Information Network

Information about the Japanese economy and economic history.

## **United States**

America Benefits from Free Trade An argument for an American "open-door" policy by a former US Trade Representative.

The Truth About Trade An economist's views on the need for more flexible trade policies in the post-Cold War period.

# **US Customs**

Information on US commerce.

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